

**Toronto Public Library  
Analysis of Proposal to Contract-In Janitorial Services in the  
West Region**

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**TCEU Local 416 Proposal - Annual Cost Estimates**

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Staffing	283,566
Equipment	4,817
Supplies	5,198
Mileage Reimbursement	8,000
Uniforms	3,315
Subtotal	<u>304,896</u>
<b><u>Other</u></b>	
Lost discount on National Cleaning Contract	18,431
<b>Total Proposal Cost</b>	<u><b>323,327</b></u>
National Cleaning Contract (net of GST Rebate)	126,702
<b>Excess of Union Proposal over National</b>	<u><b>196,625</b></u>

**FTE, Hours & Labour Costs Summary**

FTE	<u>7.45</u>
Hours	13,471
Labour Costs	<u>\$283,566</u>