

Toronto Public Library
Weekly Clients - Annual Flat Fee Options

Options		Annual Fee based on Standard Rates (Notes 3 & 4)	Annual Flat Discounted Fee (Note 5)	Net Revenue Loss	Comments
1.	10% discount	\$1,560 / \$2,340	\$1,400 / \$2,100	\$11,000	- Revenue Loss - Lowest revenue loss
2.	25% discount	\$1,560 / \$2,340	\$1,170 / \$1,755	\$23,000	- Significant revenue loss
3.	80% discount	\$1,560 / \$2,340	\$ 300 / \$ 470	\$95,000	- Critical revenue loss (> 35% of total revenues) - Jeopardizes opportunities to expand access - Annual flat fee of \$300 for weekly users may be less than what is paid by current monthly users. Could have the effect of crowding out by monthly users switching to weekly due to financial incentive - Penalties for non-use would have to be considered, adding administrative complexity

Notes

1. Annual flat fee applies to all weekly users, including those now paying.
2. Rental of rooms is based on three hours blocks per week for a total of 156 hours per year.
3. Annual fee based on standard rate for non-profit groups not collecting dues or contributions from members is \$10/hr x 156 hours = \$1,560.
4. Annual fee based on standard rate for non-profit groups collecting dues or contributions from members is \$15/hr x 156 hours = \$2,340.
5. Annual Flat Discounted Fee is based on a percentage discount off the standard rates.
6. Annual Flat fee is assumed to be prepaid.